

# JAMES L. WEISMAN

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## EXPERIENCE

**International School of Business, University of Economics (ISB/UEH), Ho Chi Minh City, Vietnam**  
Visiting Lecturer: Teach and develop Business Law and other courses. Business Law is a modern, active, practical survey of the Vietnamese and international law businesspeople should know about the startup, choice, formation, structure, operation, finance, taxation, merger, sale of business entities (joint stock companies, corporations, partnerships, limited liability companies); foreign investment; comparative legal systems, litigation, remedies, enforcement, conflicts, related treaties; alternative dispute resolution (arbitration, mediation, negotiation); business ethics, CSR, stakeholders, public relations; contract formation, defenses, common clauses; UCC, CISG, VCC contracts; warranties, consumer protection, competition, antitrust, licenses; site zoning, leasing, development; advertising, internet, privacy, business torts, scams, class actions, settlements; agency, contracting, employment, discrimination; intellectual property (trade names, trademarks, copyrights, patents, trade secrets), licensing, registration, enforcement; franchises, distributors; import/export deals, procedures, customs/duties; negotiable instruments, letters of credit; creditor's rights, secured transactions, bankruptcy. Students learn to work with the Vietnam Civil, Labor, Enterprise, Commercial, Intellectual Property, Bankruptcy, Tax Law, related agencies, resolutions, orders, decrees, decisions, circulars; business documents, proper procedures, primary global legal sources; identify/reduce risk, obtain and make claims on insurance; when and how to find and consult competent counsel. Create original exams. Advise on international cover letter, resume, interview process; write letters of reference for student study/work in Vietnam/abroad. October 2017-Present. Vietnam Work Permit valid through January 2020.

**James L Weisman, Attorney at Law, LLC, mainly Honolulu, Hawaii**  
Attorney: Advise, mediate, arbitrate, litigate for hundreds of clients on business, partnership, property, investment, injury, employment issues; draft contracts, correspondence, pleadings, discovery, motions, declarations, briefs; bring cases to, partner with, established firms on large, complex, and class actions; court-appointed arbitrator, mediator, mediated over 100 cases; draft, negotiate demands which increasingly yield policy limits tenders; track time for court-awarded fee petitions yielding \$34,500 fee settlement; partner with US lawyers while in Vietnam; active law licenses. September 2002-Present.

**International Business Machines, Inc. (IBM), Research Triangle Park (RTP), North Carolina**  
Executive Track Contracts Representative: Negotiate, draft, execute large software and hardware contract amendments, resulting in millions of probable savings. August 2000-January 2001.

## EDUCATION AND INTERESTS

**University of Hawaii, Shidler College of Business, Honolulu, Hawaii** MBA, December 2003

**Vanderbilt University Law School, Nashville, Tennessee** Doctor of Jurisprudence, May 2000  
*Honors & Activities:* Law and Business, International Law Societies; Transnational Law Program.

**National University of Singapore, Faculty of Law, Singapore** Summer 1998  
*Honors & Activities:* Studied International Law; interned at the Bar Association of HCMC, Vietnam.

**Vassar College, Poughkeepsie, New York** Bachelor of Arts, May 1993  
*Honors & Activities:* General and departmental honors, scholarships, fellowship; thesis: *Utilitarianism*.

**Kitesurfing Enthusiast.** *Team Rider*, various global brands. Filed Provisional Patent Application to protect marine life from very fast, silent, sharp, hard vessels, including future supercavitating hydrofoils.